



VENTURESOUTH

THE SUMMIT



CONFERENCE PROGRAM

2016

Greenville, SC Wednesday, Nov. 30 & Thursday, Dec. 1

POWERED BY:



South Carolina
Department of Commerce
Just right for business.

IN PARTNERSHIP WITH:



WITH SUPPORT FROM:



WITH ASSISTANCE FROM:



Rare Quality. Well Done Service.



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DAY
ONE

Wednesday, November 30
EXECUTING EXITS

GUEST SPEAKER



BILL PAYNE

An active angel investor, board member, and advisor to entrepreneurs, Bill assisted in founding four angel groups: the Frontier Angel Fund, Vegas Valley Angels, Tech Coast Angels, and Aztec Venture Network. Over the past three decades, Bill has successfully founded or invested in over 60 start-up companies.

In 1971, Bill founded Solid State Dielectrics Inc., an advanced materials supplier to the electronic components industry. He sold the company to E. I. DuPont in 1982.

From 1995 to 2007, in his role as an Entrepreneur-in-Residence with the Kauffman Foundation, he worked on educational programs for entrepreneurs and their investors, including the development of the "Power of Angel Investing" seminar series. Since 2001, Bill has served as the lead instructor for more than 100 of these angel investing seminars and workshops in 10 countries. He was also active in the formation and startup of the Angel Resource Institute and the Angel Capital Association (ACA).

Bill was awarded ACA's prestigious 2009 Hans Severiens Memorial Award for Outstanding Contribution to Angel Investing.



ABOUT THE WORKSHOP

The workshop is brought to the Carolinas for the first time thanks to the generosity of Oaklyn Consulting and Wells Fargo.

This comprehensive workshop, created by the Angel Resource Institute, provides the knowledge and resources to maximize the probability of a successful exit, ensuring the price is fair, the terms are reasonable and the outcome is optimum for the team and the business.

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DAY ONE

Wednesday
November 30

AGENDA

Unless otherwise noted, all events will be held in Regency D-E.

- | | |
|------------------------|--|
| 8:30 a.m. - 12:30 p.m. | Executing Exits Workshop with Bill Payne |
| 12:30 p.m. - 2:00 p.m. | Lunch Break (enjoy a venue of your choice) |
| 2:00 p.m. - 4:00 p.m. | Portfolio Day 1
#1: Emrgy
#2: Baebies
#3: Sensory Analytics
#4: NIRvana Sciences
#5: OBMedical
#6: KIYATEC |
| 4:00 p.m. - 5:00 p.m. | Screening Meeting 1
#1: Anuva Automation
#2: Hoowaki |
| 5:30 p.m. - until | Craft Beer Experience by Growler Haus
RealOp Investments, 504 Rhett St., Suite 200
Greenville, SC |

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DAY TWO

Thursday
December 1

AGENDA

Unless otherwise noted, all events will be held in Regency D-E.

- | | |
|-------------------------|---|
| 8:30 a.m. - 9:00 a.m. | Investor Breakfast |
| 9:00 a.m. - 10:00 a.m. | Palmetto Angel Fund - Limited Partners Meeting
Regency G |
| 9:00 a.m. - 10:00 a.m. | Screening Meeting 2
#1: SnApp
#2: Vidicons, LLC |
| 10:00 a.m. - 12:00 p.m. | Portfolio Day 2
#1: ActivEd
#2: TipHive
#3: Pharmright
#4: Atlas Organics
#5: Booster (formerly known as Crowdr)
#6: Rival Health |
| 12:00 p.m. - 1:00 p.m. | "State of the Network" Investor Luncheon |
| 1:00 p.m. - 1:30 p.m. | Networking |
| 1:30 p.m. - 3:30 p.m. | VentureSouth Member Migration |

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Presentation of
PORTFOLIO DAY 1

**Emrgy**

Emrgy (Atlanta, GA) is a hydro-electric power generation technology company that is developing a turbine to generate electricity from slow moving and shallow waterways. Its core technology combines composite blade turbines with an entirely magnetic gear box that has no mechanical parts.

**Baebies**

Baebies (Durham, NC) is developing applications to improve the screening of newborn babies. Its techniques are based on its unique digital microfluidics technology, which is used to provide in-lab and point-of-birth testing for rare diseases.

**Sensory Analytics**

Sensory Analytics (Greensboro, NC) provides optical sensing technology that is used to measure the thickness of films and coatings applied during manufacturing processes. Their patented "SpecMetrix" technology provides the only in-line and non-destructive coating and thin film measurement available today.

**NIRvana Sciences**

NIRvana Sciences (Durham, NC) is a fluorescent dye technology company that is developing novel narrow-emission-spectra dyes that advance the field of multiplexing (a test that simultaneously measures many color-labeled compounds in a single instrumentation run or test cycle).

**OBMedical**

OBMedical (Gainesville, FL) is a medical device company that has brought to market the LaborView sensor system – a wireless, electrode-based, electronic maternal-fetal monitor sensor replacement system that measures labor contractions and the heart rates of mother and child during delivery. LaborView is an FDA approved product available to delivering mothers in 2016.

**KIYATEC**

KIAYTEC (Greenville, SC) is driving the future of clinical cancer diagnostics by developing 3D cell cultures. Working in 3D better mimics human physiology, so KIYATEC is working to prove that their techniques provide a more accurate prediction of patient-specific response to cancer treatments.



Presentation of
PORTFOLIO DAY 2

**ActivEd**

ActivEd (Greenville, SC) is the creator of "Walkabouts" - on-demand adventures that transform math, language, and literacy concepts into "kinesthetic" movement-based learning for use in the classroom. In over 100 schools across 15 states, ActivEd is improving health and learning for thousands of children.

**TipHive**

TipHive (Greenville, SC) is an online platform for sharing knowledge within enterprises – combining document storage and social interaction in a product for a new generation of enterprise sharing. Its "Hive" structure lets teams create, share, organize, find, and collaborate around content that matters.

**Pharmright**

Pharmright (Charleston, SC) is the developer and commercializer of LIVI – the smartest of automated medication dispensers. LIVI allows people trying to manage multiple medications and supplements to organize, dispense, and take their medications at the right time – improving medication adherence and improving lives.

**Atlas Organics**

Atlas Organic (Spartanburg, SC) is a food waste management company. It collects food waste from grocery stores, hospitals, school districts, and corporate cafeterias, composts it in its own facility, and sells the resulting organic soil amendment. It leads the "table to farm" movement.

**Booster** (formerly known as Crowdr)

Booster (Charleston, SC) is the first crowdfunding platform that combines live streaming, interactive Q&A, and immediate donations. The platform helps politicians raise donations and non-profits raise funds to support their missions.

**Rival Health**

Rival Health (Raleigh, NC) is a wellness platform for improving employee health and productivity. Each day, Rival sends employees a bespoke and tailored exercise regime and a complete nutrition coaching guide, as well as competitions and other tools, including its patented "Rival Rating" measurement, to improve the wellness of all ages and conditions.



Presentation of
SCREENING MEETINGS



Anuva Automation. Wednesday, Nov. 30
Morrisville, NC
Anuva Automation, via its proprietary application TiO, provides an easy, intuitive control ecosystem that delivers a set of features usually reserved for higher-priced and complex home automation systems.



Hoowaki. Wednesday, Nov. 30
Greenville, SC
Hoowaki transforms the surfaces of common materials through micro technology on extruded and molded products and processes. They reduce sliding friction and control surface tension along with other custom capabilities.



Vidicons, LLC. Thursday, Dec. 1
Charleston, SC
Vidii is a messaging platform that brings the excitement of video to chatting in a fun and meaningful way. The company creates vidicons, short video clips designed to replace texts for use during chats.



SnApp. Thursday, Dec. 1
Mt. Pleasant, SC
SnApp's vision is to provide systematized recommendations for: clinical coding, billing, "real-time" revenue recommendations, and documentation of professional work efforts for healthcare providers through use of personal communication devices.



VentureSouth
JANUARY MEETINGS

Group	City	Meeting Day	Meeting Time	Meeting Location
 Electric City Angels	Anderson, SC	Monday January 16	5:30pm - 7:00pm	Growler Haus
 Upstate Carolina Angel Network	Greenville, SC	Tuesday January 17	4:00pm - 6:00pm	Greenville Chamber of Commerce
 Carolina Tech Angels	Rock Hill, SC	Wednesday January 18	12:00pm - 2:00pm	SPAN Enterprises
 Spartanburg Angels	Spartanburg, SC	Wednesday January 18	5:30pm - 7:30pm	Johnson Development
 Asheville Angels	Asheville, NC	Thursday January 19	4:00pm - 6:00pm	Asheville Chamber of Commerce
 Capital Angels	Columbia, SC	Tuesday January 24	4:00pm - 6:00pm	Capital Club of Columbia
 Salt Marsh Angels	Hilton Head, SC	Wednesday January 25	11:30am - 1:30pm	Don Ryan Center (Bluffton)
 Lowcountry Angels	Charleston, SC	Wednesday January 25	4:30pm - 6:30pm	South Carolina Aquarium
 Central Savannah River (CSR) Angels	Aiken, SC	Thursday January 26	4:30pm - 6:30pm	Mill on the Park or USC Aiken
 VentureSouth Charlotte	Charlotte, NC	Thursday January 26	4:00pm - 6:00pm	Charlotte Chamber of Commerce

When people connect and share ideas, good things happen.



Friends, family, neighbors, and local business owners are the backbone of this community. Our vibrant spirit comes alive at events like these.

VentureSouth, you continue to help build the spirit of our community.

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Together we'll go far

